Sybrid

PUBLIC SECTOR / PROCUREMENT INTELLIGENCE

Mobile Command Center for FEMS

A SybridSLED case study in specification-led proposal support for a public-safety vehicle procurement.

PROJECT AT A GLANCE

AGENCY	County of Rockland, New York
BUYER / USER	DGS Purchasing / Fire & Emergency Services
SOLICITATION	RCO-RC-2026-007

01 / EXECUTIVE SUMMARY

Rockland County sought one fully integrated, road-ready incident command vehicle rather than separately procured subsystems.

We organized the supplied procurement materials into a specification-led view of scope, compliance, pricing assumptions and submission risks for a potential U.S. prime.

Our work product maps the vehicle, upfit, radio, connectivity, lighting and graphics requirements into one accountable response framework.

The available materials do not establish an award, completed vehicle, client acceptance or post-award result.

02

The challenge

Rockland County Department of Fire and Emergency Services needed a single vehicle capable of supporting incident command in the field. The County requested a new 2026 Mercedes-Benz Sprinter 3500XD, 170-inch extended, high-roof AWD vehicle (or approved equal), completely equipped to operate as a mobile command post.

- The all-or-none award puts the vehicle, fabrication, radio programming and graphics under one prime contractor.
- Four detailed attachments specify chassis, layout, Motorola radio configuration and exterior graphics; alternatives need documented equivalence.
- Connectivity, power, workstation and emergency systems must work as a single road-ready unit, not as disconnected components.
- The response requires a conceptual sketch, complete Minimum Specification Form and distinct technical and cost materials.

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Our solution: proposal-support framework

We approached the supplied solicitation as an integrated compliance and delivery-planning exercise. Our documented contribution is pre-award analysis; the attachments do not verify that SybridSLED fabricated, installed or delivered the vehicle.

01 / DEFINE	We translated the chassis, interior and graphics specifications into a requirement-by-requirement response map.
02 / INTEGRATE	We aligned the proposed Starlink/CAT6 connectivity, four Motorola APX 6500 radios, Whelen lighting and FotoKite Sigma system with the vehicle scope.
03 / PLAN	We identified drawing approval, fabrication, integration, inspection and delivery as separate schedule checkpoints.
04 / CONTROL	We flagged the submission-channel conflict, mandatory forms, insurance timing and all-or-none responsibility for prime review.

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Documented facts & required outcomes

1	fully upfitted, road-ready vehicle specified
4	Motorola APX 6500 enhanced P25 mobile radios specified
30	calendar days after award for final engineered/shop drawings
14	days to show an approved-equal demonstration unit if requested
5	business days after award notice for insurance certificates

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Technology & compliance context

Specified systems include a Sprinter 3500XD (or approved equal), Starlink Flat High Performance, CAT6 networking, a 3,000-watt inverter, four Motorola APX 6500 P25 radios, Whelen lighting and Core Control, FotoKite Sigma, and LG commercial displays.

The procurement references applicable federal and New York State vehicle rules, New York General Municipal Law §103-d, Rockland County Code Chapter 323, State Finance Law §165-a and the County's solicitation certifications. The supplied sources do not concern WCAG, Colorado law, WordPress or a VPAT.

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Commercial & schedule context

Planning estimate: $409,900–$561,700 (pre-tax, pre-discount). This is an analyst estimate from the supplied materials, not the County's published budget, an awarded contract value or a SybridSLED quote. The bid closed September 22, 2026; award, start date and completion date are not established in the materials.

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About SybridSLED

SybridSLED is the public-sector practice of Sybrid Private Limited, a Lakson Group company. We support U.S. state, local and education opportunities with procurement analysis, proposal development, compliance mapping and technology delivery support. U.S. headquarters: 200 Continental Drive, Suite 401, Newark, DE 19713. Primary service NAICS listed by Sybrid: 541512, 541511, 541513, 541519 and 561422.

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Editorial note: UEI, named project team, award and achieved delivery metrics were not provided or independently verified, so no such claims are made here.