Washtenaw County CMMS

Sybrid SLED | Pre-Bid Intelligence & Technology Proposal Partner

PROJECT AT A GLANCE

CLIENT	Washtenaw County Parks and Recreation Commission · Ann Arbor, Michigan
SOLICITATION	RFP #8928 · Computerized Maintenance Management System (CMMS)
CONTRACT VALUE	Not disclosed in the source materials
STAGE	Pre-bid · prime-contractor outreach issued October 2, 2026
OUR ROLE	Pre-bid intelligence and proposal-support partner to U.S. primes (mutual NDA)

01 / EXECUTIVE SUMMARY

Challenge. Washtenaw County Parks and Recreation needs a CMMS that addresses maintenance workflows, field operations and systems integration. Primes must go beyond a generic CMMS narrative while assembling a complete, compliant response.

Our role. We acted as a pre-bid intelligence and proposal-support partner to U.S. prime contractors. Detailed findings are exchanged only under a mutual NDA.

What we delivered. A detailed pre-bid review of RFP #8928: SOW breakdown, compliance and submission mapping, evaluation-framework review and price-sheet structure analysis.

Status. Our analysis is complete and was packaged into a confidential prime-outreach brief and opportunity page. No award or post-award result is claimed.

02 / THE CHALLENGE

Key requirements we decoded

- Work-order and maintenance workflows for parks and recreation operations.
- Field use and field-operations support.
- Integration with the County's existing systems.
- A complete, compliant package built on the County's price-sheet structure.

What primes must get right

- Scope expectations, deliverables and milestones.
- Mandatory requirements, qualifications, attachments and submission items.
- Evidence matched to the stated evaluation framework.
- Commercial assumptions tested before final pricing.

03 / OUR SOLUTION

Approach

We **decode** the statement of work, **map** every compliance and submission obligation, **review** the evaluation framework and price sheet, then **engage** primes in a confidential working session under mutual NDA. The U.S. prime keeps full ownership of its bid and submission.

Scope delivered

- Full project and SOW breakdown.
- Compliance and requirements mapping.
- Evaluation and pricing-framework insights.
- Proposal development and submission-readiness support.
- NDA-protected collaboration and pre-bid teaming discussion.

04 / RESULTS & GUARDRAILS

Key outcomes

- 4 analysis workstreams completed: SOW, compliance, evaluation, pricing.
- 6 prime-support service lines offered for this tender.
- Confidential prime outreach and a dedicated opportunity page launched.

Compliance guardrails

- Any post-award subcontract requires County approval.
- All contract work must meet U.S.-only performance requirements.
- The official County RFP and addenda control; Sybrid does not submit a bid or guarantee an award.

ABOUT SYBRID SLED

Sybrid's SLED Division supports U.S. primes on state, local and education procurements with pre-bid intelligence, compliance reviews, proposal development and post-award delivery. **Primary NAICS:** 541512 · 541511 · 541519. **U.S. office:** 200 Continental Drive, Suite 401, Newark, DE 19713.

Contact: SLED Desk · info@sybrid.com · **SLED page:** sybrid-sled-gateway.lovable.app · **Opportunity page:** sybridrfp-d4buf3hy.manus.space. Additional references available on written request.

Based on Sybrid's pre-bid review and public opportunity materials. Detailed findings are shared only after a mutual NDA.

© 2026 Sybrid · SLED Division