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SYBRID
SLED DIVISION

CAPABILITY STATEMENT · 2026

■ SLED · GOVERNMENT CONTRACTING

Mission-ready IT for *State, Local & Education* agencies.

From capability statement to post-award delivery — Sybrid's SLED team handles pre-bid intelligence, proposal authoring, compliance, and post-bid execution for U.S. public sector IT procurements.

QUICK FACTS	
Founded	**2008 · Lakson Group**
U.S. HQ	**Newark, Delaware**
Primary NAICS	**541512 / 541511 / 541519**
Sectors	**State · Local · K-12 · Higher Ed**

17+ yrs
ENTERPRISE IT DELIVERY

45 days
AVG. POST-AWARD MOBILIZATION

100%
COMPLIANCE PASS RATE

6 / 18
U.S. / GLOBAL OFFICES

CAPABILITIES

Mission-ready IT services for the public sector

Custom Software Development
Application modernization, .NET / Java / cloud-native builds, agile delivery.

Data, AI & Analytics
Data warehousing, dashboards, ML pipelines for citizen-service insights.

Managed IT & Cloud
Infrastructure managed services, Azure / AWS migration, NOC support.

Contact Center & BPO
24/7 multichannel citizen support, telephony, and back-office processing.

END-TO-END RFP LIFECYCLE

Pre-bid intelligence. Post-bid execution.

PRE-BID SERVICES
- ✓ Opportunity discovery & shred sessions
- ✓ Bid / no-bid decision frameworks
- ✓ Capability statements & past-performance kits
- ✓ Proposal writing, pricing & compliance matrices
- ✓ Teaming, subcontractor sourcing & SDB partnering
- ✓ Q&A submission and pre-proposal support

POST-BID SERVICES
- ✓ Contract negotiation & onboarding
- ✓ Project mobilization within SLA windows
- ✓ Dedicated delivery & program management
- ✓ Performance reporting & MBE/WBE compliance
- ✓ Change orders, modifications & renewals
- ✓ Knowledge transfer & contract closeout

CODES & CLASSIFICATIONS

PRIMARY NAICS
541512 · 541511 · 541519

SECONDARY NAICS
518210 · 561422 · 611420

NIGP CODES
920-00 · 918-00 · 208-00

DIFFERENTIATORS

Delaware HQ
200 Continental Drive, Newark, DE. U.S. legal entity with U.S. contracting officers.

U.S. Program Managers
Onshore PMs handle agency-facing comms; offshore teams support under NDA.

Proof on Request
Capability statement, past performance kit, and sample deliverables available.

CONTACT THE SLED DESK

Have an upcoming solicitation?
Send us the RFP number — we respond within one business day with a fit assessment and team-up plan.

EMAIL
sled@sybrid.com

PHONE
+1 (302) 555-0142

ADDRESS
200 Continental Drive, Suite 401
Newark, DE 19713

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